

**Farm Produce Insurance Authority
(A Discretely Presented Component Unit
of the State of Michigan)**

Financial Reports

December 31, 2021 and 2020



Table of Contents

	Page
Independent Auditors' Report	1
Management Discussion and Analysis	3
Basic Financial Statement	
Statement of Net Position	7
Statement of Revenues, Expenses, and Changes in Net Position	8
Statement of Cash Flows	9
Notes to the Financial Statements	10
Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	17



800.968.0010 | yeoandyeo.com

Independent Auditors' Report

To the Board of Directors of
Farm Produce Insurance Authority

Mr. Doug Ringler, CPA, CIA
Auditor General
Office of the Auditor General

Report on the Audit of the Financial Statements

Opinions

We have audited the financial statements of Farm Produce Insurance Authority, as of and for the years ended December 31, 2021 and 2020, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

In our opinion, based on our audit and the report of other auditors, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of Farm Produce Insurance Authority as of December 31, 2021 and 2020, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Farm Produce Insurance Authority, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Emphasis of a Matter

As discussed in Note 1, the financial statements of the Farm Produce Insurance Authority, are intended to present the financial position and the changes in financial position and cash flows of only that portion of the activities of the State of Michigan that is attributable to Farm Produce Insurance Authority. They do not purport to, and do not, present fairly the financial position of the State of Michigan as of December 31, 2021 and 2020, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Farm Produce Insurance Authority's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and

Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness Farm Produce Insurance Authority's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Farm Produce Insurance Authority's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis as identified in the table of contents, be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated April 7, 2022 on our consideration of Farm Produce Insurance Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Farm Produce Insurance Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Farm Produce Insurance Authority's internal control over financial reporting and compliance.

Yeo & Yeo, P.C.

Lansing, Michigan
April 7, 2022

Farm Produce Insurance Authority Management Discussion and Analysis For the Year Ended December 31, 2021

The following discussion of the Farm Produce Insurance Authority (Authority) financial performance provides an overview of the Authority's financial activities for the twelve months ended December 31, 2021. Please read it in conjunction with the financial statements.

Farm Produce Insurance Act

The Farm Produce Insurance Act (Act 198, P.A. 2003, Section 285.311 of the *Michigan Compiled Laws et seq.*) established a program in which producers of dry beans, soybean, grains, or corn may contribute a percentage of their proceeds to a fund and may recover from the fund for losses caused by a grain dealer's financial failure. Act 198, P.A. 2003, works in concert with the producer security requirements of the Grain Dealers Act (Act 141, P.A. 1939, as amended). Since 2005, producers have potential claims of approximately \$23.4 million due to failures from Michigan grain dealers. Producers have recovered approximately \$15.8 million through the Authority's claims process and enforcement of the provisions of the Grain Dealers Act.

In June 2016, Public Acts 263 and 264 of 2016 were enacted, updating the Michigan Grain Dealers Act, P.A. 141 of 1939, as amended, and the Farm Produce Insurance Act (FPIA), P.A. 198 of 2003, as amended. The legislation improves producer security protection.

P.A. 263 amends the Grain Dealers Act to establish a priority for producers and lenders for farm produce, effective at the time of the delivery of the farm produce for sale or storage under a bailment agreement, or when funds are advanced by the lender, and shall terminate when the liability of the grain dealer to the claimant is discharged.

Farm Produce Insurance Fund

Act 198, P.A. 2003, established the Farm Produce Insurance Fund (Fund). The Fund consists of administrative assessments, producer assessments, money from other sources, and interest and other earnings. The Fund can only be used for the payment of valid claims, administrative and producer assessment refunds, administrative expenses, legal fees and expenses and reimbursement of the director for producer security activities. A memorandum of understanding between the Authority and the Michigan Department of Agriculture and Rural Development (MDARD) provides that the Authority will reimburse MDARD an amount equal to administrative services and to reimburse the director for producer security expenses annually in accordance with P.A. 198. In 2021 and 2020, the Authority reimbursed MDARD \$417,955 and \$415,343, respectively.

P.A. 264 amended the Farm Produce Insurance Act to require a producer to pay producer premiums until the Farm Produce Insurance Authority board certifies that the Farm Produce Insurance Fund contains more than \$10.0 million, instead of \$5.0 million. P.A. 264 also requires a producer to file a claim with the Farm Produce Insurance Authority within 18 months of the date that the title of farm produce transferred from the producer to grain dealer.

Producer assessments are not required to be paid until either of the following occurs: (1) The board certifies that the Fund contained less than \$3 million at the end of the preceding fiscal year or (2) in any fiscal year in which the board certifies that the Fund contained at least \$3 million at the end of the previous fiscal year, the board is aware of a failure of a licensed grain dealer, and the board determines that the amount required to satisfy claims equals or exceeds the net position in the Fund.

Farm Produce Insurance Authority
Management Discussion and Analysis
For the Year Ended December 31, 2021

Starting September 30, 2017, Program Assessments of 0.002 were ended due to being fully funded. The Administrative Assessment of fifteen-thousandths of one percent (0.00015) was charged during the year ended December 31, 2021. The Administrative Assessment of 0.00015 is a continuous assessment that began on January 1, 2013, to reimburse the Michigan Department of Agriculture and Rural Development for Producer Security Administration costs. At December 31, 2021, the net position of the fund was reported as \$9,822,096.

Financial Analysis

The statement of net position; the statement of revenues, expenses, and changes in net position; and the statement of cash flows report information about the Authority and about its activities that help explain how the Authority's financial position has changed as a result of this year's activities. These statements are presented using the accrual basis of accounting. The current year's revenues and expenses are taken into account regardless of when cash is received or paid.

The statement of net position presents the Authority's assets and liabilities, with the difference between the two reported as net position. Over time, increases and decreases in net position measure whether the Authority's financial position is improving or declining.

The statement of revenues, expenses, and changes in net position presents information showing how the Authority's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying events giving rise to the change occur, regardless of the timing of related cash flows. Therefore, revenues and expenses are reported in these statements for some items that will result in cash flows in future fiscal periods.

The statement of cash flows presents information about the cash receipts and cash payments of the Authority during the fiscal year. Cash flow information is used to assess (a) the Authority's ability to generate future net cash flows, (b) its ability to meet its obligations as they come due, (c) its needs for external financing, (d) reasons for differences between operating income and associated cash receipts and payments, and (e) the effects on its financial position of both its cash and its noncash investing, capital, and financing transactions during the fiscal year.

The Authority's net position decreased \$1,249,200 (11.3%) from the previous fiscal year-end.

<u>Net Position</u>	<u>2021</u>	<u>2020</u>
Cash	\$ 727,923	\$ 272,850
Short-term investments	2,484,224	3,137,347
Assessment receivable	166,917	135,408
Interest receivable	46,279	61,938
Prepaid expenses	4,681	4,179
Noncurrent investments	7,633,476	7,469,187
Total assets	<u>\$ 11,063,500</u>	<u>\$ 11,080,909</u>
Accounts payable	\$ 1,553	\$ 9,613
Estimated liability for incurred but unsettled claims	1,239,851	-
Total net position - unrestricted	<u>9,822,096</u>	<u>11,071,296</u>
Total liabilities and net position	<u>\$ 11,063,500</u>	<u>\$ 11,080,909</u>

**Farm Produce Insurance Authority
Management Discussion and Analysis
For the Year Ended December 31, 2021**

The following reflects how the Authority's net position changed during the fiscal year:

<u>Change in Net Position</u>	<u>2021</u>	<u>2020</u>
Assessment revenue	\$ 400,137	\$ 287,602
Total operating revenues	<u>400,137</u>	<u>287,602</u>
Claims	1,239,851	463,097
Administrative expenses	486,811	481,568
Assessment refunds	1,258	574
Legal fees	<u>1,450</u>	<u>1,423</u>
Total operating expenses	<u>1,729,370</u>	<u>946,662</u>
Investment income	<u>80,033</u>	<u>591,799</u>
Change in net position	<u>\$ (1,249,200)</u>	<u>\$ (67,261)</u>

Program Assessments

Beginning January 1, 2005, each producer paid to the Authority a program assessment of 0.2% of the net proceeds from all farm produce (defined to mean dry edible beans, soybeans, small grains, cereal grains, or corn) that is sold by the producer to a licensed grain dealer. The licensed grain dealer is required to deduct the assessment from the proceeds of the sale and pay the assessment to the Authority on behalf of the producer. The program assessment was ended in 2017 after the Fund reached a balance of \$10 million.

Administrative Assessments

Beginning January 1, 2013, each producer paid to the Authority an administrative assessment of 0.015% of the net proceeds from all farm produce (defined to mean dry edible beans, soybeans, small grains, cereal grains, or corn) that is sold by the producer to a licensed grain dealer. The licensed grain dealer is required to deduct the assessment from the proceeds of the sale and pay the assessment to the Authority on behalf of the producer. In 2021 and 2020, administrative assessments totaled \$400,137, and \$287,602, respectively.

Refunds

Assessment refunds of \$1,258 include facility refunds for inadvertent overpayments and producer refunds. A producer who paid an assessment may receive a refund of the assessment from the Authority by submitting a refund request, in writing, to the board. MDARD sent notice in February 2021, to all producers who have requested refunds of the assessment since January 1, 2005. The notice informed the producer of the deadline and method for submitting a request for a refund and the method for reentering the program. In 2021, there were twelve requests that were paid, for a total of \$1,258.

A producer that receives a refund is permitted to reenter the farm insurance program if the producer submits a request for reentry; the board reviews and approves that request for reentry into the program; and the producer pays into the Fund all previous producer funds that were refunded to the producer, along with any interest on the refund. There were no requests for re-entry during 2021.

Claims

A producer is permitted to submit a claim for reimbursement if he or she is a participant in the program. In 2021, there were 31 claims received, totaling \$1,239,851.

The board may require a claimant who receives payment to subrogate to the board or the Authority all of the claimant's rights to collect on any other compensation arising from the failure of the licensee.

**Farm Produce Insurance Authority
Management Discussion and Analysis
For the Year Ended December 31, 2021**

In addition to the above requirements, if MDARD determines that a licensed grain dealer has failed, the board could pursue any subrogation rights obtained from claimants or, if the Fund does not sufficiently cover all valid claims, borrow money for the payment of claims.

Financial Institution

The Authority may invest or direct a financial institution to invest the money in the Fund that is not necessary to meet current obligations. All interest and earnings are credited to the Fund, and any money remaining in the Fund at the close of the fiscal year remains in the Fund and will not lapse into the State's General Fund. Money in the Fund is only to be used for those purposes set forth in Act 198, P.A. 2003, and cannot be transferred to any other fund or appropriated for any other purpose. In 2017, the board selected Comerica Bank as the financial institution after researching other institutions. P.A. 198 also defined the Authority's board ability to make investments. In 2018, the Authority transitioned management of its investments from a custodial managed portfolio to a brokerage managed portfolio, which was approved by the Board.

Contacting the Farm Produce Insurance Authority

The financial report is designed to provide the Legislature, the executive branch of the government, the public, and other interested parties with an overview of the financial results of the Authority's activities and to show the accountability for the money it receives. If you have any questions about this report or need additional information regarding the Farm Produce Insurance Authority, contact Jeff Haarer, Producer Security Services Section Manager, MDARD, at 517-284-5642 or go to www.michigan.gov/graindealers.

Farm Produce Insurance Authority
Statement of Net Position
December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Assets		
Current assets		
Cash and cash equivalents	\$ 727,923	\$ 272,850
Investments, at fair value	2,484,224	3,137,347
Assessments receivable	166,917	135,408
Interest receivable	46,279	61,938
Prepaid expenses	4,681	4,179
	<u>3,430,024</u>	<u>3,611,722</u>
Noncurrent assets		
Investments, at fair value	7,633,476	7,469,187
	<u>7,633,476</u>	<u>7,469,187</u>
Total assets	<u>\$ 11,063,500</u>	<u>\$ 11,080,909</u>
Liabilities and net position		
Current liabilities		
Accounts payable	\$ 1,553	\$ 9,613
Estimated liability for incurred but unsettled claims	1,239,851	-
	<u>1,241,404</u>	<u>9,613</u>
Total liabilities	<u>1,241,404</u>	<u>9,613</u>
Net position		
Unrestricted	<u>9,822,096</u>	<u>11,071,296</u>
Total liabilities and net position	<u>\$ 11,063,500</u>	<u>\$ 11,080,909</u>

See Accompanying Notes to the Financial Statements

Farm Produce Insurance Authority
Statement of Revenues, Expenses and Changes in Net Position
For the Years Ended December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Operating revenues		
Assessment revenue	<u>\$ 400,137</u>	<u>\$ 287,602</u>
Operating expenses		
Claims	1,239,851	463,097
Administrative expenses	486,811	481,568
Assessment refunds	1,258	574
Legal fees	<u>1,450</u>	<u>1,423</u>
Total operating expenses	<u>1,729,370</u>	<u>946,662</u>
Operating loss	<u>(1,329,233)</u>	<u>(659,060)</u>
Nonoperating revenues		
Investment income	<u>80,033</u>	<u>591,799</u>
Total nonoperating revenue	<u>80,033</u>	<u>591,799</u>
Change in net position	(1,249,200)	(67,261)
Total net position at beginning of year	<u>11,071,296</u>	<u>11,138,557</u>
Total net position at end of year	<u><u>\$ 9,822,096</u></u>	<u><u>\$ 11,071,296</u></u>

See Accompanying Notes to the Financial Statements

Farm Produce Insurance Authority
Statement of Cash Flows
For the Years Ended December 31, 2021 and 2020

	2021	2020
Cash Flows From Operating Activities		
Cash collections from customers	\$ 368,628	\$ 248,438
Payments to suppliers and customers	(498,081)	(941,363)
Net cash used by operating activities	(129,453)	(692,925)
Cash Flows From Investing Activities		
Proceeds from sales and maturities of investments	6,030,026	5,042,858
Purchase of investments	(5,684,919)	(4,656,181)
Interest and dividends on investments	239,419	304,361
Net cash provided by investing activities	584,526	691,038
Net change in cash and cash equivalents	455,073	(1,887)
Cash and cash equivalents at beginning of period	272,850	274,737
Cash and cash equivalents at end of period	\$ 727,923	\$ 272,850
Reconciliation of net operating income to net cash provided by operating activities		
Operating loss	\$ (1,329,233)	\$ (659,060)
Changes in operating assets and liabilities		
Assessments receivable	(31,509)	(39,164)
Prepaid expenses	(502)	(448)
Accounts payable	(8,060)	5,900
Claims payable	1,239,851	(153)
Net cash used by operating activities	\$ (129,453)	\$ (692,925)

See Accompanying Notes to the Financial Statements

Farm Produce Insurance Authority
Notes to the Financial Statements
December 31, 2021 and 2020

Note 1 – Summary of Significant Accounting Policies

Reporting Entity

The Farm Produce Insurance Authority (the “Authority”) was established by Public Act No. 198, Public Acts of 2003 (the “Act”), as a public body corporate, to provide insurance to farm produce producers against losses from the failure of grain dealers. The Authority is within, but not a part of the Michigan Department of Agriculture and Rural Development (MDARD) and functions under the governance of a ten member Board of Directors.

Basis of Presentation

The Authority is classified as a discretely presented component unit of the State of Michigan. Accordingly, the Authority’s financial statements are included in the *State of Michigan Annual Comprehensive Financial Report*. The accompanying financial statements are not intended to present the financial position and the changes in financial position and cash flows of the State of Michigan or its component units.

Basis of Accounting

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. As allowed by the Governmental Accounting Standards Board (GASB) Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*, the Authority follows all GASB pronouncements and those Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board Opinions, and Accounting Research Bulletins, except those that conflict with a GASB pronouncement. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Cash and Cash Equivalents

Cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with a maturity of three months or less when acquired. Investments are stated at fair value based on quoted market price.

Revenue Recognition

Operating revenue is recognized based on program assessments of 0.2% of net proceeds from all farm produce sold by producers to licensed grain dealers in the State. A producer may elect to not participate in the program and to forfeit any claim for recoveries as provided for under the Act.

Program assessments (which ended after September 30, 2017) were assessed under the Act until the Farm Produce Insurance Fund (the “Fund”) reached \$10,000,000.

During 2012, Public Act 149 was passed which establishes an administrative premium that is to be paid by the Authority to reimburse MDARD for producer security activities. The Authority approved an assessment of .015% of net proceeds from all farm produce sold by producers to licensed grain dealers in the State. This assessment began on January 1, 2013 and is allocated to cover the costs of the producer security program.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (US GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates related to unsettled producer claims are described in Note 8.

Farm Produce Insurance Authority
Notes to the Financial Statements
December 31, 2021 and 2020

Adoption of New Accounting Standard

Statement No. 98, *The Annual Comprehensive Financial Report* establishes the term annual comprehensive financial report and its acronym ACFR. That new term and acronym replace instances of comprehensive annual financial report and its acronym in generally accepted accounting principles for state and local governments. This Statement was developed in response to concerns raised by stakeholders that the common pronunciation of the acronym for comprehensive annual financial report sounds like a profoundly objectionable racial slur. This Statement's introduction of the new term is founded on a commitment to promoting inclusiveness.

Note 2 – Deposits and Investments

Cash and investments held by the Authority at December 31, 2021 and 2020 were reported in the financial statements as follows:

	2021	2020
Checking	\$ 24,988	\$ 24,913
Cash investment fund	702,935	247,937
Investments	10,117,700	10,606,534
Total	\$ 10,845,623	\$ 10,879,384

The Authority uses one bank to manage all of its deposits and investments. The Board of Directors is authorized to invest excess funds only as permitted in Act 198, P.A. 2003. The investment policy authorizes investment in bonds and securities of the United States Government, bank accounts, certificates of deposit, corporate, and municipal bonds and commercial paper. The Authority's cash and investments are subject to certain types of risk, which are detailed below:

Custodial Credit Risk - Deposits

Custodial credit risk for deposits is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. Deposits are exposed to custodial credit risk if they are not covered by depository insurance and the deposits are uncollateralized, collateralized with securities held by the pledging financial institution, or collateralized with securities held by the pledging financial institution's trust department or agent but not in the depositor-government's name.

The State's policy required the following criteria to lessen the custodial credit risk: all financial institutions holding the State's money must pledge collateral equal to the amount of the account balance for all demand and time deposits, to secure the State's funds; a bank, savings and loan association, or credit union holding State funds must be organized under the laws of Michigan or federal law and maintain a principal office or branch office in the State of Michigan; and no deposit in any financial organization may be in excess of 50% of the net worth of the Organization. The Authority has no formal investment policy that would further limit its choices of custodian.

At December 31, 2021, the Authority's carrying amount of deposits held at banks (checking, money market, and certificates of deposit) was \$727,935 made up of bank balances of \$25,000 in checking, and \$702,935 in money market funds. Of these amounts, \$25,000 were covered by federal depositor insurance coverage (FDIC) while \$702,935 was uninsured or uncollateralized by FDIC at December 31, 2021.

Custodial Credit Risk - Investments

Custodial credit risk for investments is the risk that in the event of the failure of the counterparty to a transaction, the Authority will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. The Authority does not have an investment policy for limiting custodial credit risk. The Authority's investment securities total \$10,117,700 and are held by a counter party in the Authority's name and were uninsured and unregistered.

Farm Produce Insurance Authority
Notes to the Financial Statements
December 31, 2021 and 2020

Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Authority has an investment policy that would limit its investment choices regarding credit risk. Credit quality ratings of debt securities held by the Authority at December 31, 2021 were as follows:

	December 31, 2021		
	Fair Value	Rating	Rating Organization
Money market accounts	\$ 702,935	Not rated	N/A
U.S. treasury securities	2,032,819	AAA	Moody's
	327,083	Not rated	N/A
U.S. government bonds	3,268,345	AA+	S&P
Asset backed securities	265,384	Not rated	N/A
Corporate bonds	201,712	AA+	S&P
	195,878	AA-	S&P
	1,099,877	A+	S&P
	844,919	A	S&P
	501,331	A-	S&P
	181,854	BBB+	S&P
Mutual funds	1,198,499	Not rated	N/A
	10,820,635		
Less investments reported as "cash and cash equivalents" on the Statement of Net Position	(702,935)		
Total investments	\$ 10,117,700		
 <u>As reported on the Statement of Net Position</u>			
Current investments	\$ 2,484,224		
Noncurrent investments	7,633,476		
Total investments	\$ 10,117,700		

Farm Produce Insurance Authority
Notes to the Financial Statements
December 31, 2021 and 2020

Credit quality ratings of debt securities held by the Authority at December 31, 2020 were as follows:

	December 31, 2020		
	Fair Value	Rating	Rating Organization
Money market accounts	\$ 247,937	Not rated	N/A
U.S. treasury securities	3,052,110	AAA	Moody's
U.S. government bonds	2,663,218	AA+	S&P
	482,514	Not rated	N/A
Asset backed securities	344,194	Not rated	N/A
Municipal bonds	100,624	A	S&P
Corporate bonds	207,066	AA+	S&P
	108,856	AA-	S&P
	1,055,098	A+	S&P
	766,891	A	S&P
	420,280	A-	S&P
	185,719	BBB+	S&P
Exchange-traded funds	176,277	Not rated	N/A
Mutual funds	1,043,687	Not rated	N/A
	10,854,471		
Less investments reported as "cash and cash equivalents" on the Statement of Net Position	(247,937)		
Total investments	\$ 10,606,534		
<u>As reported on the Statement of Net Position</u>			
Current investments	\$ 3,137,347		
Noncurrent investments	7,469,187		
Total investments	\$ 10,606,534		

Concentration of Credit Risk

Concentration of credit risk for investments is the risk of loss attributable to the magnitude of the Authority's investment with a single issuer. The Authority has an investment policy that limits any single corporate or municipal bond to not exceed 5% of the total fund. The Authority had no securities that exceeded 5% of the Authority's total investments at December 31, 2021.

Farm Produce Insurance Authority
Notes to the Financial Statements
December 31, 2021 and 2020

Interest Rate Risk

Interest rate risk is the risk that the value of investments will decrease as a result of a rise in interest rates. The Authority's investment policy does not restrict investment maturities. Maturities of investments held by the Authority at December 31, 2021 and 2020, were as follows:

Description	December 31, 2021					
	Fair Value	Less Than 1 Year	1 - 5 Years	6 - 10 Years	More than 10 Years	N/A
U.S. treasury securities	\$ 2,359,902	\$ 471,344	\$ 1,888,558	\$ -	\$ -	\$ -
U.S government bonds	3,268,345	602,227	1,357,955	1,308,163	-	-
Asset backed securities	265,384	-	-	-	265,384	-
Corporate bonds	3,025,571	1,410,653	1,262,662	352,256	-	-
Mutual funds	1,198,498	-	-	-	-	1,198,498
Total Investments	\$ 10,117,700	\$ 2,484,224	\$ 4,509,175	\$ 1,660,419	\$ 265,384	\$ 1,198,498

Description	December 31, 2020					
	Fair Value	Less Than 1 Year	1 - 5 Years	6 - 10 Years	More than 10 Years	N/A
U.S. treasury securities	\$ 3,052,110	\$ 956,903	\$ 2,095,207	\$ -	\$ -	\$ -
Municipal bonds	100,624	100,624	-	-	-	-
U.S government bonds	3,145,733	1,928,080	1,217,653	-	-	-
Asset backed securities	344,194	-	-	-	344,194	-
Corporate bonds	2,743,909	151,740	2,592,169	-	-	-
Exchange-traded funds	176,277	-	-	-	-	176,277
Mutual funds	1,043,687	-	-	-	-	1,043,687
Total Investments	\$ 10,606,534	\$ 3,137,347	\$ 5,905,029	\$ -	\$ 344,194	\$ 1,219,964

The investments above complied with subsection four of Act 198, P.A. 2003.

Note 3 – Fair Value Measurements

The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in the entirety are categorized based on the lowest level input that is significant to the valuation. The Authority's assessment of the significance of particular inputs to these fair value measurements requires judgement and considers factors specific to each asset or liability.

Farm Produce Insurance Authority
Notes to the Financial Statements
December 31, 2021 and 2020

Equities, mutual funds, U.S. government bonds, and exchange-traded funds are reported as Level 1 assets and are calculated using quoted prices for identical assets in active markets. Municipal and corporate bonds, asset backed securities, mortgage backed securities, collateralized mortgage obligations, and U.S. governmental agencies categorized as Level 2 assets have been valued using a market approach using a matrix pricing model and other significant observable inputs.

The Authority has the following recurring fair value measurements as of December 31, 2021 and 2020:

	Balance at December 31, 2021	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
U.S. treasury securities	\$ 2,359,902	\$ -	\$ 2,359,902
U.S. government bonds	3,268,345	3,268,345	-
Asset backed securities	265,384	-	265,384
Corporate bonds	3,025,571	-	3,025,571
Mutual funds	1,198,498	1,198,498	-
	<u>\$ 10,117,700</u>	<u>\$ 4,466,843</u>	<u>\$ 5,650,857</u>

	Balance at December 31, 2020	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)
U.S. treasury securities	\$ 3,052,110	\$ -	\$ 3,052,110
Municipal bonds	100,624	-	100,624
U.S. government bonds	3,145,733	3,145,733	-
Asset backed securities	344,194	-	344,194
Corporate bonds	2,743,909	-	2,743,909
Exchange-traded funds	176,277	176,277	-
Mutual funds	1,043,687	1,043,687	-
	<u>\$ 10,606,534</u>	<u>\$ 4,365,697</u>	<u>\$ 6,240,837</u>

Note 4 – Line of Credit

The Authority has an unused \$1,000,000 revolving line of credit with Comerica Bank, of which \$0 was outstanding at December 31, 2021 and 2020. The line bears interest of 3%, is due on demand, and is collateralized by all assets of the Authority.

Note 5 – Transactions with other State Agencies

The Memorandum of Understanding (MOU) with MDARD provided for an annual reimbursement to the director for producer security expenses. The amount of expense incurred under the MOU for 2021 and 2020 was \$417,955 and \$415,343. The amount covers all costs expended by MDARD for review and administrative services performed in accordance with P.A. 198.

Farm Produce Insurance Authority
Notes to the Financial Statements
December 31, 2021 and 2020

Note 6 – Risk Management

The State of Michigan has elected not to purchase commercial insurance for many of the risks of losses to which it and the Authority are exposed. The State of Michigan is self-insured for most general liability and property losses, portions of its employee insurance benefit and employee bonding programs, automobile liability, and workers' compensation and unemployment compensation claims. Areas of risk where some level of insurance coverage is purchased include: aircraft liability, property and loss rental insurance that may be required by bond or lease agreements, portions of the State employee insurance benefits program, certain State artifacts, builder's risk coverage, boiler and machinery coverage, and employee bonding. Settled claims have not exceeded commercial coverage in any of the past 10 fiscal years.

Note 7 – Net Position

Pursuant to Act 198, P.A. 2003, the Fund can only be used for the payment of valid claims, administrative and producer premium refunds, administrative expenses and legal fees and expenses. The Board can allocate up to \$500,000 from the Fund to a separate account for administrative expenses, which explicitly excludes legal fees and legal expenses.

Note 8 – Commitments and Contingencies

As of December 31, 2021, the Authority was aware of impending producer claims arising from an imminent grain dealer financial failure. A liability for estimated losses incurred was established in the accompanying financial statements in the amount of \$1,239,851, as of December 31, 2021.

Note 9 – Recovery Claims

The Authority may require a claimant who receives payment to subrogate to the Authority all of the claimant's rights to collect any other compensation arising from the failure of the licensee. The Authority did not have any recovery claims for the years ended December 31, 2021 and 2020.



800.968.0010 | yeoandyeo.com

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

Independent Auditors' Report

To the Board of Directors of
Farm Produce Insurance Authority

Mr. Doug Ringler, CPA, CIA
Auditor General
Office of the Auditor General

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Farm Produce Insurance Authority, which comprise the Statement of Net Position, as of December 31, 2021, and the related Statement of Revenues, Expenses and Changes in Net Position, Statement of Cash Flows, and the related notes to the financial statements, and have issued our report thereon dated April 7, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Farm Produce Insurance Authority's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Farm Produce Insurance Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of Farm Produce Insurance Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Farm Produce Insurance Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Yeo & Yeo, P.C.

Lansing, Michigan

April 7, 2022