



The auditor general shall conduct post audits of financial transactions and accounts of the state and of all branches, departments, offices, boards, commissions, agencies, authorities and institutions of the state established by this constitution or by law, and performance post audits thereof.

- Article IV, Section 53 of the Michigan Constitution

Audit report information can be accessed at: http://audgen.michigan.gov



Michigan *Office of the Auditor General* **REPORT SUMMARY**

Financial Audit

Michigan Education Trust Plans B and C (A Discretely Presented Component Unit of the State of Michigan) October 1, 2005 through September 30, 2007 Report Number: 271-0284-08

Released: April 2008

A financial audit determines if the financial statements are fairly presented; considers internal control over financial reporting; and determines compliance with requirements material to the financial statements. This financial audit of the Michigan Education Trust (MET) Plans B and C was conducted as part of the constitutional responsibility of the Office of the Auditor General.

Financial Statements:

Auditor's Report Issued We issued an unqualified opinion on the MET Plans B and C financial statements.

Internal Control Over Financial Reporting We did not report any findings related to internal control over financial reporting.

Material to the Financial Statements We did not identify any instances of noncompliance or other matters applicable to the financial statements that are required to be reported under *Government Auditing Standards*.

Background:

MET was created under Act 316, P.A. 1986, to operate a prepaid college tuition program that will provide a Michigan child's undergraduate tuition at any Michigan public university or community college. MET is governed by a 9-member Board of Directors that consists of the State Treasurer and 8 public members who are appointed by the Governor with the advice and consent of the Senate.

A copy of the full report can be obtained by calling 517.334.8050 or by visiting our Web site at: http://audgen.michigan.gov



Michigan Office of the Auditor General 201 N. Washington Square Lansing, Michigan 48913

> Thomas H. McTavish, C.P.A. Auditor General

Scott M. Strong, C.P.A., C.I.A. Deputy Auditor General



THOMAS H. MCTAVISH, C.P.A. AUDITOR GENERAL

April 8, 2008

Mr. Robert J. Kleine, Chair Board of Directors and Ms. Robin R. Lott, Executive Director Michigan Education Trust Richard H. Austin Building Lansing, Michigan

Dear Mr. Kleine and Ms. Lott:

This is our report on the financial audit of the Michigan Education Trust (MET) Plans B and C, a discretely presented component unit of the State of Michigan, for the period October 1, 2005 through September 30, 2007.

This report contains our report summary; our independent auditor's report on the financial statements; the MET management's discussion and analysis; and the MET Plans B and C financial statements. This report also contains our independent auditor's report on internal control over financial reporting and on compliance and other matters and a glossary of acronyms and terms.

We appreciate the courtesy and cooperation extended to us during this audit.

AUDITOR GENERAL

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INDEPENDENT AUDITOR'S REPORT



STATE OF MICHIGAN OFFICE OF THE AUDITOR GENERAL 201 N. WASHINGTON SQUARE LANSING, MICHIGAN 48913 (517) 334-8050 FAX (517) 334-8079

THOMAS H. MCTAVISH, C.P.A. AUDITOR GENERAL

Independent Auditor's Report on the Financial Statements

Mr. Robert J. Kleine, Chair Board of Directors and Ms. Robin R. Lott, Executive Director Michigan Education Trust Richard H. Austin Building Lansing, Michigan

Dear Mr. Kleine and Ms. Lott:

We have audited the statement of net assets; the statement of revenues, expenses, and changes in net assets; and the statement of cash flows of the Michigan Education Trust Plans B and C, a discretely presented component unit of the State of Michigan, as of and for the fiscal years ended September 30, 2007 and September 30, 2006. These financial statements are the responsibility of the Michigan Education Trust's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note 1, the financial statements present only the Michigan Education Trust Plans B and C and do not purport to, and do not, present fairly the financial position of the State of Michigan or its component units as of September 30, 2007 and September 30, 2006 and the changes in financial position and cash flows thereof for the fiscal years then ended in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Michigan Education Trust Plans B and C as of September 30, 2007 and September 30, 2006 and the changes in financial position and cash flows for the fiscal years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 4, 2008 on our consideration of the Michigan Education Trust's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of the internal control over financial reporting and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

AUDITOR GENERAL

February 4, 2008

MANAGEMENT'S DISCUSSION AND ANALYSIS

This is a discussion and analysis of the financial performance of the Michigan Education Trust (MET) Plans B and C for the fiscal years ended September 30, 2007 and September 30, 2006. MET is an Internal Revenue Code Section 529 qualified tuition program and is a discretely presented component unit of the State of Michigan, administratively located within the Department of Treasury. MET's management is responsible for the financial statements, notes to the financial statements, and this discussion.

Using the Financial Report

This financial report includes the report of independent auditors, management's discussion and analysis, the basic financial statements, and notes to the financial statements. The financial statements are interrelated and represent the financial status of MET.

The statement of net assets includes the assets, liabilities, and net assets at the end of the fiscal year. The statement of revenues, expenses, and changes in net assets presents the revenues earned and expenses incurred during the fiscal year. The statement of cash flows presents information related to cash inflows and outflows summarized by operating and investing activities.

Financial Analysis of MET Plans B and C

The MET Board of Directors approves an annual budget and the investment portfolio allocation. The Bureau of Investments, Department of Treasury, under the direction of MET management, is responsible for short-term and long-term investment of MET funds. The MET portfolio for Plans B and C is invested 100% in fixed income investments.

MET funds are invested to coincide with the students' expected years of high school graduation. After students activate their contracts, colleges and universities submit invoices to MET every semester for tuition and mandatory fees. In 2006, the MET Board approved an amendment allowing students 15 years from the expected year of high school graduation to completely use MET contract benefits. Before that change, students had 9 years to use MET contract benefits.

Annually, the actuary determines the actuarial soundness of each MET plan. Key factors used in the soundness analysis are tuition increases (short-term and long-term), investment performance, and college selection by students and purchasers.

Comparison of Current Year and Prior Year Results

Condensed Financial Information From the Statement of Net Assets

As of September 30

(In Thousands)

2007	2006	2005
\$ 79,866	\$ 118,013	\$ 55,516
360,633	391,033	520,574
\$ 440,499	\$ 509,046	\$ 576,089
\$ 99,012	\$ 93,008	\$ 80,008
318,699	394,522	469,609
\$ 417,710	\$ 487,531	\$ 549,617
\$ 22,789	\$ 21,515	\$ 26,472
\$ 22,789	\$ 21,515	\$ 26,472
	 \$ 79,866 360,633 \$ 440,499 \$ 99,012 318,699 \$ 417,710 \$ 22,789 	\$ 79,866 \$ 118,013 360,633 391,033 \$ 440,499 \$ 509,046 \$ 99,012 \$ 93,008 318,699 394,522 \$ 417,710 \$ 487,531 \$ 22,789 \$ 21,515

The overall financial position of MET Plans B and C for the fiscal years ended September 30, 2007 and September 30, 2006 is positive and shows net assets of \$22.8 million and \$21.5 million, respectively. The net assets increased by \$1.3 million in fiscal year 2006-07. The increase was attributed to the higher yield rate of 5.59%. The net assets decreased by \$5.0 million in fiscal year 2005-06 because the asset performance was lower than expected. The lower performance of assets was somewhat offset by lower-than-expected increases in tuition and fees and longer-than-expected delays by beneficiaries in the use of their contracts.

Current assets decreased by \$38.1 million in fiscal year 2006-07 primarily because of the decrease in cash and cash equivalents that were used to pay tuition benefit payments. Current assets increased by \$62.5 million in fiscal year 2005-06 primarily because liquidated investment proceeds were not reinvested in the long-term portfolio by year-end.

Noncurrent assets decreased by \$30.4 million in fiscal year 2006-07 and by \$129.5 million in fiscal year 2005-06. The decrease is a result of the plans being closed to new contracts and the increased tuition benefit payments.

Total liabilities decreased by \$69.8 million in fiscal year 2006-07 and by \$62.1 million in fiscal year 2005-06. The tuition benefits payable decrease reflects the increases in tuition contract payments made to colleges.

Condensed Financial Information										
From the Statement of Revenues, Expenses, and Changes in Net Assets										
Fiscal Years Ended September 30										
(In Thousands)										
		2007		2006		2005				
Operating revenues										
Interest and dividends income	\$	20,388	\$	22,256	\$	22,542				
Net realized and unrealized										
appreciation (depreciation) in										
the fair value of investments		5,625		(955)		(11,070)				
Other miscellaneous income		38		48		44				
Total operating revenues	\$	26,051	\$	21,349	\$	11,516				
Operating expenses										
Salaries and other administrative										
expenses	\$	965	\$	1,075	\$	1,162				
Tuition benefit expenses	Ψ	23,813	Ψ	25,231	Ψ	24,657				
Total operating expenses	\$	24,778	\$	26,306	\$	25,819				
rotal operating expenses	Ψ	24,110	Ψ	20,000	Ψ	20,010				
Operating income (loss)	\$	1,273	\$	(4,957)	\$	(14,303)				
Increase (Decrease) in net assets	\$	1,273	\$	(4,957)	\$	(14,303)				
Net assets - Beginning of fiscal year		21,515		26,472		40,775				
Net assets - End of fiscal year	\$	22,789	\$	21,515	\$	26,472				

Interest and dividends income decreased by \$1.9 million in fiscal year 2006-07 and by \$286,000 in fiscal year 2005-06. The decreases were attributed to lower average yields of investments.

Net realized and unrealized appreciation (depreciation) in the fair value of investments increased by \$6.6 million in fiscal year 2006-07 and by \$10.1 million in fiscal year 2005-06 because of change in investment fair values.

Tuition benefit expenses decreased by \$1.4 million in fiscal year 2006-07 and increased by \$573,328 in fiscal year 2005-06. The decrease and increase in both fiscal years resulted from the change in the present value of the future tuition benefit obligation.

Condensed Financial Information From the Statement of Cash Flows

Fiscal Years Ended September 30

(In Thousands)

	2007	2006	2005
Net cash provided (used) by:			
Operating activities	\$ (73,517)	\$ (66,666)	\$ (54,410)
Investing activities	36,025	128,585	(30,307)
Net cash provided (used) - All activities	\$ (37,492)	\$ 61,919	\$ (84,717)
Cash and cash equivalents - Beginning of fiscal year	108,884	46,965	131,681
Cash and cash equivalents - End of fiscal year	\$ 71,392	\$ 108,884	\$ 46,965

The **net cash used by operating activities** increased by \$6.9 million in fiscal year 2006-07 and by \$12.3 million in fiscal year 2005-06. The increases were primarily the result of the increase in tuition contract payments to colleges and refund designees.

The **net cash provided by investing activities** decreased by \$92.6 million in fiscal year 2006-07 and the cash used by investing activities increased by \$158.9 million in fiscal year 2005-06. The decrease in cash provided in fiscal year 2006-07 resulted because of the decreased amount of cash available for investing purposes. The increase in cash used in fiscal year 2005-06 resulted when some investments matured

and the proceeds from the long-term portfolio were used to make increased tuition benefit payments.

Overall, the **cash and cash equivalents at the end of the fiscal year** decreased by \$37.5 million in fiscal year 2006-07 and increased by \$61.9 million in fiscal year 2005-06.

Factors Impacting Future Periods

It is expected that Michigan public universities will adopt higher tuition increases next year if State appropriated funds decrease.

MET Plans B and C reached the peak matriculation period during fiscal year 2005-06. During 2007, 8,302 students will be eligible to begin using MET contracts to attend college along with 13,172 students currently in the process of using MET contracts. After 2007, the number of students expected to enroll in college under MET Plans B and C will continue to decrease significantly because MET has fulfilled its contractual obligations for the majority of these contract holders and has not offered additional enrollments in these plans since 1990.

FINANCIAL STATEMENTS

MICHIGAN EDUCATION TRUST PLANS B AND C Statement of Net Assets <u>As of September 30</u>

	2007	2006		
ASSETS				
Current assets:				
Cash and cash equivalents (Note 3)	\$ 71,392,481	\$ 108,884,093		
Amounts due from MET Program (Plan D)	1,655,670	1,561,054		
Amounts due from primary government	1,754,468	1,776,281		
Interest and dividends receivable	5,063,400	5,791,278		
Total current assets	\$ 79,866,019	\$ 118,012,707		
Noncurrent assets:				
Investments (Note 3)	360,633,114	391,033,262		
Total assets	\$ 440,499,133	\$ 509,045,968		
LIABILITIES Current liabilities:				
Tuition benefits payable (Note 4)	\$ 99,000,000	\$ 93,000,000		
Undistributed charitable tuition	φ 33,000,000 4,784	φ 33,000,000 4,784		
Compensated absences	6,915	3,517		
Total current liabilities	\$ 99,011,699	\$ 93,008,301		
Noncurrent liabilities:				
Tuition benefits payable (Note 4)	318,585,606	394,421,757		
Compensated absences	112,998	100,490		
Total liabilities	\$ 417,710,303	\$ 487,530,548		
NET ASSETS				
Net assets - Restricted	\$ 22,788,830	\$ 21,515,420		
Total net assets	\$ 22,788,830	\$ 21,515,420		

The accompanying notes are an integral part of the financial statements.

MICHIGAN EDUCATION TRUST PLANS B AND C Statement of Revenues, Expenses, and Changes in Net Assets Fiscal Years Ended September 30

	2007	2006
OPERATING REVENUES Interest and dividends income Net realized and unrealized appreciation (depreciation)	\$ 20,387,726	\$ 22,255,836
in the fair value of investments	5,624,853	(954,994)
Other miscellaneous income	38,359	47,918
Total operating revenues	\$ 26,050,938	\$ 21,348,760
OPERATING EXPENSES Salaries and other administrative expenses Tuition benefit expenses Total operating expenses	\$ 964,795 23,812,733 \$ 24,777,528	\$ 1,074,917 25,230,775 \$ 26,305,692
Operating income (loss)	\$ 1,273,410	\$ (4,956,933)
Increase (Decrease) in net assets Net assets - Beginning of fiscal year	\$ 1,273,410 21,515,420	\$ (4,956,933) 26,472,353
Net assets - End of fiscal year	\$ 22,788,830	\$ 21,515,420

The accompanying notes are an integral part of the financial statements.

MICHIGAN EDUCATION TRUST PLANS B AND C Statement of Cash Flows Fiscal Years Ended September 30

		2007		2006
CASH FLOWS FROM OPERATING ACTIVITIES				
Interest and dividends received	\$	21,115,605	\$	22,232,920
Contract payments		(93,648,884)		(87,324,374)
Administrative and other expenses paid		(1,021,692)		(1,622,270)
Application and other fees collected		38,359		47,918
Net cash used in operating activities	\$	(73,516,612)	\$	(66,665,806)
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale and maturities of investment securities	\$	36,025,000	\$	128,585,325
Net cash provided by investing activities	\$	36,025,000	\$	128,585,325
Net cash provided (used) - All activities	\$	(37,491,612)	\$	61,919,519
Cash and cash equivalents - Beginning of fiscal year	Ψ	108,884,093	Ψ	46,964,574
		100,001,000		
Cash and cash equivalents - End of fiscal year	\$	71,392,481	\$	108,884,093
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET				
CASH PROVIDED (USED) BY OPERATING ACTIVITIES				
Operating income (loss)	\$	1,273,410	\$	(4,956,933)
Adjustments to reconcile operating income (loss) to net cash	Ψ	1,270,410	Ψ	(4,000,000)
provided (used) by operating activities:				
Realized and unrealized (gains) losses		(5,624,853)		954,994
Changes in assets and liabilities:		(0,021,000)		001,001
Amounts due from primary government		21,813		(275,011)
Interest and dividends receivable		727,878		(22,916)
Amounts due from MET Program (Plan D)		(94,616)		(279,569)
Compensated absences		15,906		7,227
Tuition benefits payable		(69,836,150)		(62,093,599)
		((==,==;=;=;=;=;=;=;=;=;=;=;=;=;=;=;=;=;=
Net cash used in operating activities	\$	(73,516,612)	\$	(66,665,806)

The accompanying notes are an integral part of the financial statements.

Notes to the Financial Statements

Note 1 Basis of Presentation and Reporting Entity

a. Basis of Presentation

The financial statements of the Michigan Education Trust (MET) Plans B and C have been prepared in accordance with accounting principles generally accepted in the United States of America as applicable to governmental units.

b. <u>Reporting Entity</u>

MET was created under Act 316, P.A. 1986 (Sections 390.1421 -390.1444 of the Michigan Compiled Laws), to operate a prepaid college tuition program. MET is governed by a 9-member Board of Directors that consists of 1 ex-officio member (the State Treasurer, acting as chairperson) and 8 public members who are appointed by the Governor with the advice and consent of the Senate. MET is administratively located within the Department of Treasury. The State Treasurer, as MET's agent, may not commingle cash and must maintain a separate bank account for MET. MET is a proprietary component unit of the State of Michigan and is reported as such in the State of Michigan Comprehensive Annual Financial Report. The accompanying financial statements present only MET Plans B and C. Accordingly, they do not purport to, and do not, present fairly the financial position and changes in financial position and cash flows of the State of Michigan or its component units in conformity with accounting principles generally accepted in the United States of America as applicable to governmental units.

Act 316, P.A. 1986, empowers MET, on behalf of itself and the State of Michigan, to enter into a contract with a purchaser which provides that, in return for a specified actuarially determined payment, MET will provide a Michigan child's undergraduate tuition at any Michigan public university or community college. The purchase amount is based on several factors, including tuition costs, anticipated investment earnings, anticipated tuition rate increases, and the type of contract purchased. MET offers a full benefits contract, a limited benefits contract, and a community college

contract. MET's property, income, and operations have been statutorily exempted from all taxation by the State and its political subdivisions. The Act and the contracts specifically provide that the State is not liable if MET becomes actuarially unsound. In that event, the contracts provide for refunds to participants.

As of September 30, 2007, there have been 15 enrollment periods over 14 years for MET. The 1988, 1989, and 1990 enrollments are known as Plans B and C. The 1995, 1997, 1998, 1999, 2000, 2002, 2003, 2004, 2005, 2006, and 2007 enrollments are known as Plan D. The Plan D enrollments are accounted for and reported separately from the Plans B and C enrollments. This report covers Plans B and C enrollments. A separate financial report and actuarial valuation of the Plan D enrollments are available from the MET office at P.O. Box 30198, Lansing, Michigan 48909.

Note 2 <u>Summary of Significant Accounting Policies</u>

a. Measurement Focus and Basis of Accounting

The financial statements contained in this report are prepared using the economic resources measurement focus and the accrual basis of accounting as provided by accounting principles generally accepted in the United States of America as applicable to governmental units. Under the accrual basis of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of cash flows. Tuition benefit expenses represent accretion of the tuition benefits obligation (see Note 4).

As allowed by Governmental Accounting Standards Board (GASB) Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting, MET follows all GASB pronouncements and those Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board (APB) Opinions, and Accounting Research Bulletins of the Committee on Accounting Procedures that were issued on or before November 30, 1989, except those that conflict with a GASB pronouncement.

b. Assets, Liabilities, and Net Assets

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents reported on the statement of net assets include deposits with financial institutions and short-term investments with original maturities of less than three months used for cash management rather than investing activities.

<u>Investments</u>: MET's deposits and investments are held in a fiduciary capacity by the State Treasurer. Act 316, P.A. 1986, authorizes the MET Board of Directors to invest MET's assets in any instrument, obligation, security, or property that it considers to be appropriate. The Act also authorizes the pooling of MET's investments with investments of the State, such as the pension funds, for investment purposes. Investments are carried at fair value (see Note 3).

<u>Liabilities</u>: The actuarial present value of the future tuition benefits obligation is recorded as a current and noncurrent liability of MET (see Note 4).

<u>Net Assets</u>: MET's net assets represent the investment appreciation and the investment revenue in excess of the actuarial present value of the future tuition benefits obligation and expenses (see Note 4). Net assets are restricted because of the contractual obligations MET must adhere to on behalf of the purchasers and beneficiaries for which prepaid tuition was collected and invested. The enabling legislation for MET is Act 316, P.A. 1986. Section 17 of the Act indicates that the assets of the trust shall be preserved, invested, and expended solely pursuant to and for the purposes set forth in the Act and shall not be loaned or otherwise transferred or used by the State for any purpose other than the purposes of the Act.

Note 3 Deposits and Investments

a. <u>General Information</u>

In accordance with GASB Statement No. 40, *Deposit and Investment Risk Disclosures*, policies and practices with respect to custodial credit

risk, foreign currency risk, interest rate risk, credit risk, and concentration of credit risk are discussed in the following paragraphs.

b. <u>Deposits</u>

(1) Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, MET will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. MET does not have a policy for custodial credit risk for deposits.

At the end of fiscal year 2006-07, the carrying amount of MET's deposits for Plans B and C and the amount reflected in the accounts of the banks was \$6,716,037. At the end of fiscal year 2005-06, the carrying amount of MET's deposits for Plans B and C and the amount reflected in the accounts of the banks was \$3,350,051. The September 30, 2007 and September 30, 2006 balances were covered by federal depository insurance or collateral held with MET's agent in MET's name and, therefore, are not exposed to custodial credit risk.

(2) Foreign Currency Risk

Foreign currency risk for deposits is the risk that changes in exchange rates will adversely affect the fair value of a deposit. As of September 30, 2007 and September 30, 2006, MET had no foreign deposits.

c. Investments

(1) Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. MET does not have a policy to restrict interest rate risk for long-term investments. The following table shows the fair values of investments for Plans B and C by investment type and in total (in millions) at September 30, 2007:

					١nv	vestment	Mat	urities		
		Fair	Les	s Than	1	to 5	6	to 10	Mor	e Than
	,	Value	1	Year	Υ	'ears	Y	ears	10	Years
Investments:										
Commercial paper	\$	64.9	\$	64.9	\$		\$		\$	
U.S. agencies - sponsored		254.6		35.2		126.0		60.9		32.5
Corporate bonds and notes		106.0		20.0		76.6		9.4		
Total investments	\$	425.5	\$	120.2	\$	202.6	\$	70.3	\$	32.5
Less investments reported as "cash equivalents" on statement										
of net assets		(64.9)								
Total investments	\$	360.6								
As Reported on the Statement of Net	Asse	ets								
Noncurrent restricted investments	\$	360.6								
Total investments	\$	360.6								

The following table shows the fair values of investments for Plans B and C by investment type and in total (in millions) at September 30, 2006:

			Investment Maturities							
		Fair	Le	ess Than		1 to 5	6	to 10	Mo	ore Than
		Value		1 Year		Years)	/ears	1	0 Years
Investments:										
Commercial paper	\$	105.6	\$	105.6	\$		\$		\$	
U.S. agencies - sponsored		265.7		15.5		158.8		59.2		32.2
Corporate bonds and notes		125.3		19.8		96.2		9.3		
Total investments	\$	496.7	\$	140.9	\$	255.0	\$	68.5	\$	32.2
Less investments reported as "cash equivalents" on statement of net assets Total investments	\$	(105.6) 391.0								
As Reported on the Statement of Net As	sets	<u>S</u>								
Noncurrent restricted investments	\$	391.0								
Total investments	\$	391.0								

(2) Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. MET limits investments in commercial paper, at the time of purchase, to the top two ratings issued by two national rating services: ratings of A-1 and A-2 from Standard & Poor's and ratings of P-1 and P-2 from Moody's Investors Service. MET's policy also limits investments in corporate bonds and mutual bond funds, at the time of purchase, to the top four ratings of the two rating services: AAA, AA, A, and BBB from Standard & Poor's and Aaa, Aa, A, and Baa from Moody's Investors

		Credit	Quality Rating			
Investment	Fair Value	Standard & Poor's	Moody's Investors Service			
CSX Transportation	\$ 3,746,775	A-	A2			
First Chicago Corp.	7,692,966	A+	Aa3			
Caterpillar Financial Services	5,239,300	А	A2			
American Honda Finance Corp.	4,924,005	A+	Aa3			
Associates Corp.	5,094,350	AA-	Aa2			
Cargill Inc.	8,106,273	А	A2			
Dayton Hudson Corp.	5,064,015	A+	A1			
Norfolk Southern	4,784,999	A+	Aa3			
Home Depot	8,734,752	BBB+	Baa1			
Gillette Company	5,979,959	AA-	Aa3			
General Electric Capital Corp.	9,360,720	AAA	Aaa			
Seariver Maritime	21,218,679	AAA	Aaa			
Ralston Purina Co.	10,783,985	AA	WR			
Knight Ridder Inc.	5,264,420	BB-	Ba2			
Federal Farm Credit Banks	82,551,350	AAA	Aaa			
Federal Home Loan Banks	163,020,684	AAA	Aaa			
Israel Trust	8,622,700	AAA	Not Rated			
First Military Housing	 443,179	Not Rated	Not Rated			
Total fair value	\$ 360,633,111					

Service. As of September 30, 2007, the fair value and credit quality ratings of investments were as follows:

As of September 30, 2006, the fair value and credit quality ratings of investments were as follows:

			Credit	Quality Rating
			Standard &	Moody's Investors
Investment	Fair Value		Poor's	Service
CSX Transportation	\$	7,056,770	А	A1
First Chicago Corp.		7,747,168	А	A1
Caterpillar Financial Services		5,152,880	А	A2
McDonalds Corp.		5,095,347	А	A2
American Honda Finance Corp.		4,861,810	A+	A1
Associates Corp.		5,166,550	A+	Aa2
Cargill Inc.		8,167,068	A+	A2
Dayton Hudson Corp.		5,245,760	A+	A1
Norfolk Southern		4,804,425	A+	Aa3
Home Depot		8,674,344	AA	Aa3
Gillette Company		5,855,929	AA-	Aa3
General Electric Capital Corp.		9,341,410	AAA	Aaa
Seariver Maritime		20,245,140	AAA	Aaa
Ralston Purina Co.		11,055,955	BBB+	Withdrawn rating
Burlington Northern		11,425,000	NR	Withdrawn rating
Knight Ridder Inc.		5,444,545	BBB	Bb1
Federal Farm Credit Banks		91,933,258	AAA	Aaa
Federal Home Loan Banks		164,653,862	AAA	Aaa
Israel Trust		8,106,970	AAA	Not rated
First Military Housing		999,071	Not rated	Not rated
Total fair value	\$	391,033,262		

(3) Custodial Credit Risk

Custodial credit risk for investments is the risk that, in the event of failure of the counterparty to a transaction, MET will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. MET's investments are registered in its name and, therefore, are not subject to custodial

credit risk. MET does not have an investment policy for custodial credit risk.

(4) Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of MET's investments with a single issuer. MET does not have a policy to limit the concentration of credit risk. At September 30, 2007, MET had the following investments that represented 5% or more of total investments:

		Credit Quality Rating				
		Standard &	Moody's Investors			
Investment	Fair Value	Poor's	Service			
Federal Farm Credit Banks	\$ 82,551,350	AAA	Aaa			
Federal Home Loan Banks	\$163,020,684	AAA	Aaa			
Seariver Maritime	\$ 21,218,679	AAA	Aaa			

At September 30, 2006, MET had the following investments that represented 5% or more of total investments:

		Credit Quality Rating		
		Standard &	Moody's Investors	
Investment	Fair Value	Poor's	Service	
Federal Farm Credit Banks	\$ 91,933,258	AAA	Aaa	
Federal Home Loan Banks	\$164,653,862	AAA	Aaa	
Seariver Maritime	\$ 20,245,140	AAA	Aaa	

(5) Foreign Currency Risk

Foreign currency risk for investments is the risk that changes in exchange rates will adversely affect the fair value of investments. As of September 30, 2007 and September 30, 2006, MET had no foreign investments.

Note 4 <u>Tuition Benefits Payable</u>

The standardized measurement of the total benefits obligation of MET is the actuarial present value of the future tuition benefits obligation. This valuation method reflects the present value of estimated tuition benefits that will be paid in future years and is adjusted for the effects of projected tuition increases and termination of MET contracts. The following table shows the total tuition benefits obligations of MET as of September 30:

	2007	2006
Actuarially determined net value of assets	\$ 440,374,436	\$508,937,177
Present value of total tuition benefits obligation	417,585,606	487,421,757
Net value of assets in excess of tuition benefits obligation	\$ 22,788,830	\$ 21,515,420
Net value of assets as a percentage of total tuition benefits obligation	105%	104%

The most important assumptions used in the actuarial valuations include the following:

- The discount rate applied to expected future cash flows to determine present value was 4.75% as of September 30, 2007 and 4.75% as of September 30, 2006. This discount rate approximates the expected investment yield over the lifetime of the present tuition benefit contracts.
- (2) For fiscal year 2006-07, the projected tuition increase was 7.30% compounded annually for all future years. The MET Board of Directors considered the relationship of tuition increases to the consumer price index in determining the tuition increase assumption of 7.30%.
- (3) There was no tax effect from federal income tax.

(4) MET will pay 110% of the MET weighted average tuition in benefits and refunds.

Presented below are the key assumptions used in the actuarial valuations for Plans B and C:

		F	iscal Years	S	
	2006-07	2005-06	2004-05	2003-04	2002-03
Tuition increase	7.30%	7.30%	7.00%	7.00%	7.00%
Tuition increase - long-term	7.30%	7.30%	7.30%	7.30%	7.30%
Present value discount rate	4.75%	4.75%	5.00%	5.00%	5.00%

The following summarizes the tuition benefits payable as of and for the fiscal years ended September 30, 2007 and September 30, 2006:

Balance at October 1, 2005	\$ 549,515,356
Tuition expense	25,230,775
Payments	(87,324,374)
Balance at September 30, 2006	\$ 487,421,757
Tuition expense	23,812,733
Payments	(93,648,884)
Balance at September 30, 2007	\$ 417,585,606

The amounts due within one year for tuition benefits payable for the fiscal years ended September 30, 2007 and September 30, 2006 are \$99,000,000 and \$93,000,000, respectively. The actuarial assumptions described in this note have a significant impact on the tuition benefits liability. Actual results may differ from the assumptions utilized. Tuition expense is recognized each year and reflects the increase in the present value of the tuition benefits payable.

Note 5 Tax Status

On November 8, 1994, the U.S. Court of Appeals for the Sixth Circuit ruled that MET is an integral part of the State of Michigan; thus, the investment income realized by MET is not currently subject to federal income tax.

Distributions made in excess of contributions (whether to the refund designee or the beneficiary or to a college on behalf of the beneficiary) are taxable income to the refund designee or the beneficiary. After January 1, 2002, these excess distributions are no longer subject to federal income tax if used for qualified higher education expenses. The federal Pension Protection Act enacted in August 2006 provides permanent tax exemption for Internal Revenue Code Section 529 qualified tuition programs.

On August 20, 1996, the Small Business Job Protection Act of 1996 (known as the "1996 Tax Act") was signed into law. The 1996 Tax Act included a provision adding a new section to the Internal Revenue Code of 1986 defining "qualified tuition programs." A qualified tuition program is generally exempt from income tax but is subject to unrelated business income tax. MET has no unrelated business income.

In May 1997, MET submitted a request for ruling to the Internal Revenue Service (IRS) for verification that MET is in compliance with the 1996 Tax Act. On December 23, 1997, the IRS issued a favorable ruling, which confirms that MET meets the requirements for exemption from federal income tax as a state qualified tuition program described in Section 529 of the Internal Revenue Code.

Note 6 Risk Management

MET participates in the State of Michigan's (primary government) risk management program. The State is self-insured for most general liability and property losses; portions of its employee insurance benefit and bonding programs; and automobile liability, workers' compensation, and unemployment claims. The State Sponsored Group Insurance Fund and Risk Management Fund (internal service funds) have been established by the State to account for these self-insured risk management programs. As a participant, MET recognizes expenses for payments made to the State in a manner similar to purchasing commercial insurance. Charges to finance the self-insured programs are based on estimates of amounts needed to pay prior and current year claims as determined annually by the Department of Management and Budget.

Note 7 Pension Plans and Other Postemployment Benefits

MET employees are State classified employees who are covered by the State Employees' Retirement System Defined Benefit or Defined Contribution Plans. Detail and data regarding the Plans' descriptions, accounting policies, vesting and eligibility requirements, actuarial cost methods and assumptions, funding status and requirements, and 10-year historical trend information are provided in the Plans' detailed financial reports. State statutes provide retired employees with other postemployment benefits, such as health, dental, vision, and life insurance coverage based on vesting and other requirements. The cost of retiree health care and other benefits is allocated by the Office of Retirement Services and funded on a pay-as-you-go basis.

MET was billed and paid an average 21.0% and 26.8% of its payroll costs for pension charges and retiree postemployment benefits in fiscal years 2006-07 and 2005-06, respectively. The Plans' detailed financial statements can be obtained from the Office of Retirement Services, Department of Management and Budget, 7150 Harris Drive, P.O. Box 30171, Lansing, Michigan 48909.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL AND COMPLIANCE



STATE OF MICHIGAN OFFICE OF THE AUDITOR GENERAL 201 N. WASHINGTON SQUARE LANSING, MICHIGAN 48913 (517) 334-8050 FAX (517) 334-8079

THOMAS H. MCTAVISH, C.P.A. AUDITOR GENERAL

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters

Mr. Robert J. Kleine, Chair Board of Directors and Ms. Robin R. Lott, Executive Director Michigan Education Trust Richard H. Austin Building Lansing, Michigan

Dear Mr. Kleine and Ms. Lott:

We have audited the statement of net assets; the statement of revenues, expenses, and changes in net assets; and the statement of cash flows of the Michigan Education Trust Plans B and C, a discretely presented component unit of the State of Michigan, as of and for the fiscal years ended September 30, 2007 and September 30, 2006 and have issued our report thereon dated February 4, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Michigan Education Trust's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the Michigan Education Trust's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Michigan Education on the effectiveness of the Michigan Education Trust's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliability in accordance with generally accepted accounting principles such that there is more than

a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined in the preceding paragraph.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Michigan Education Trust's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Michigan Education Trust's Board of Directors, others within the entity, and the Legislature and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

AUDITOR GENERAL

February 4, 2008

GLOSSARY

Glossary of Acronyms and Terms

control deficiency in	The design or operation of a control that does not allow
internal control over	management or employees, in the normal course of
financial reporting	performing their assigned functions, to prevent or detect
	misstatements on a timely basis.

financial audit An audit that is designed to provide reasonable assurance about whether the financial schedules and/or financial statements of an audited entity are fairly presented in all material respects in conformity with the disclosed basis of accounting.

GASB Governmental Accounting Standards Board.

internal control A process, effected by those charged with governance, management, and other personnel, designed to provide reasonable assurance about the achievement of the entity's objectives with regard to the reliability of financial reporting, effectiveness and efficiency of operations, and compliance with applicable laws and regulations.

IRS Internal Revenue Service.

- material misstatement A misstatement in the financial schedules and/or financial statements that causes the schedules and/or statements to not present fairly the financial position or the changes in financial position or cash flows in conformity with the disclosed basis of accounting.
- material weakness inA significant deficiency, or combination of significantinternal control overdeficiencies, that results in more than a remote likelihood thatfinancial reportinga material misstatement of the financial schedules and/orfinancial statements will not be prevented or detected.

Michigan Education Trust.

significant deficiency in internal control over financial reporting A control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial schedules and/or financial statements that is more than inconsequential will not be prevented or detected.

unqualified opinion An auditor's opinion in which the auditor states that the financial schedules and/or financial statements presenting the basic financial information of the audited agency are fairly presented in conformity with the disclosed basis of accounting.

MET

